

# Pierpont Community and Technical College

## Augusoft Lumens® Customer Reference

### Augusoft®

Augusoft® develops and maintains Lumens® - the most comprehensive management system for Continuing Education and Workforce Development Programs.



Kimberly Cale  
Director of Continuing Education

Lumens Products  
Lumens Standard

Pierpont Community and Technical College is a public community college in Fairmont, West Virginia. Founded in 1974, it has the second largest enrollment of the 10 Community and Technical Colleges that make up the West Virginia Community and Technical College System. The college serves 13 counties in North Central West Virginia with classes offered at more than 15 locations throughout the region. Pierpont is part of the state's growing high technology corridor with a metro area of about 50,000 residents. With an enrollment of more than 3,000, Pierpont offers more than 40 associate degree programs, skill sets and one-year certificates. It specializes in preparing students in two years or less for practical hands-on careers and provides non-credit enrichment courses for individuals and customized workplace trainings for local employers.

### Featuring: Kimberly Cale | Director of Continuing Education

#### How long has Pierpont been using Lumens?

"Nine years."

#### How many annual registrations does your program manage?

"Approximate revenue of \$240,000 and 1500 registrations annually."

#### What was your student enrollment method prior to Lumens?

"Elucian Banner."

#### What was the deciding factor in the decision to purchase Lumens?

"The main reason was due to student self-registration and self-pay in addition to all the 3rd party vendors that interface with Lumens."



### **What is one Lumens feature you cannot live without?**

“Reporting – the reporting on Lumens is really, really good. And the reporting is very easy to access which I greatly appreciate.”

### **What is one Lumens feature you cannot live without?**

“Without doubt it is self-registration and self-pay.”

### **Do you have an ERP system within your program?**


“No.”

### **Describe your experience in working with Augusoft employees.**

“Augusoft employees are wonderful. I have never had an issue with a bug or student issue. The customer service team is on my Christmas list. If there is ever a problem, it is always fixed in a timely manner.”

### **Would you recommend Lumens to your colleagues?**

“Absolutely, without question.”



**Interested in learning more about Lumens?  
Schedule your private demonstration at [augusoft.net/demo](https://augusoft.net/demo)**