



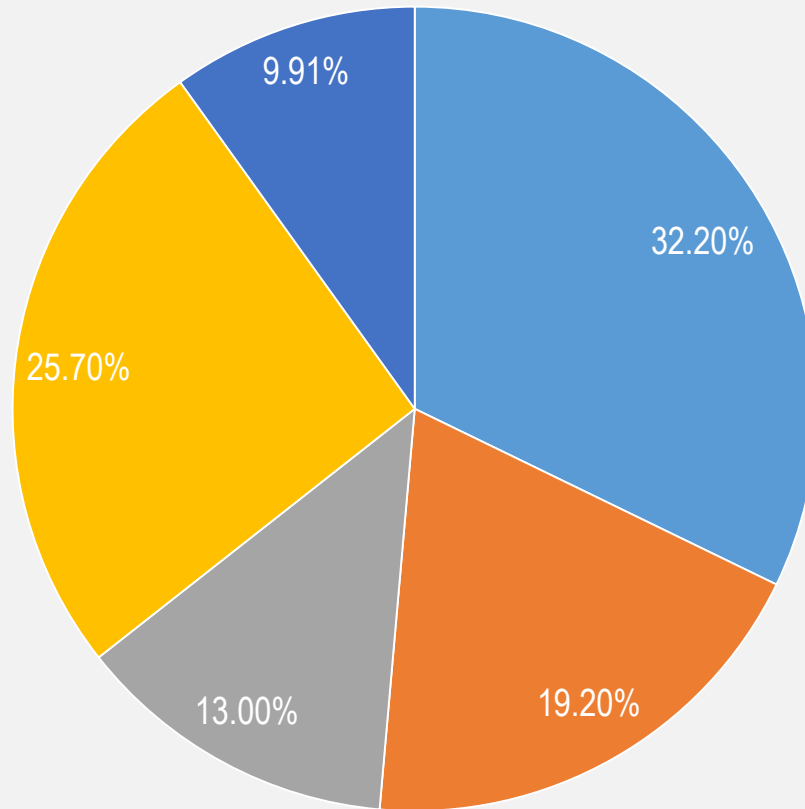
Continuing Education Study III

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Relative Size of Program

Does your institution have a noncredit program? (349 responses)

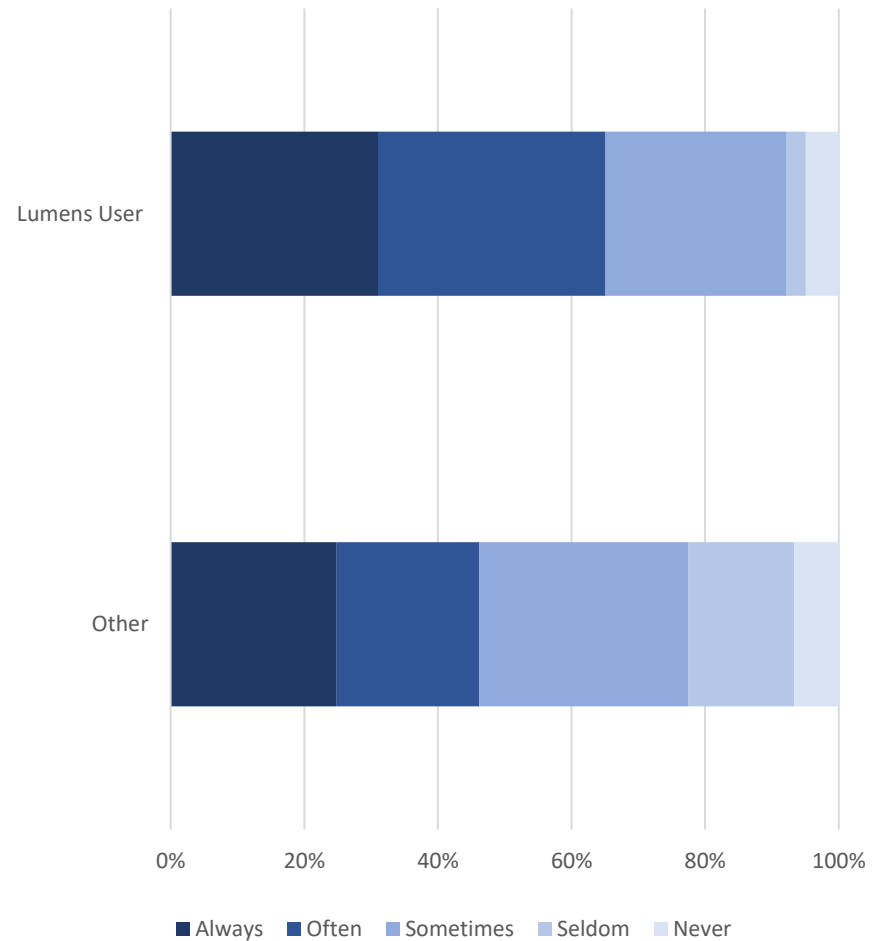
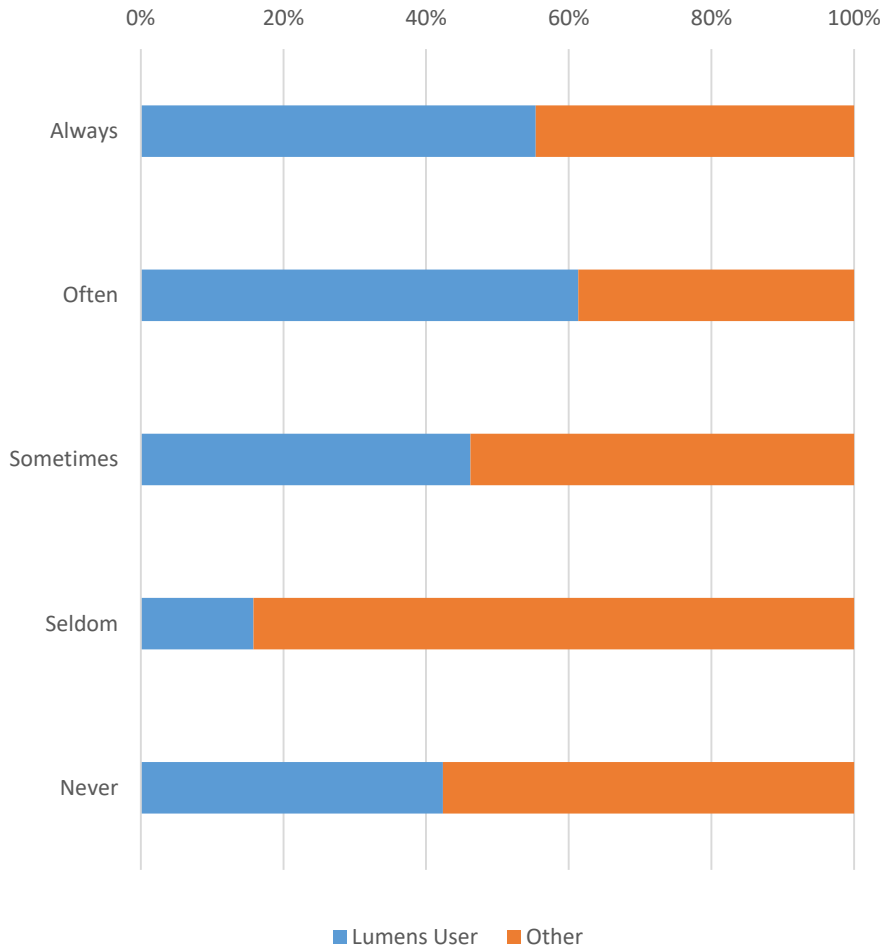
Allows you to judge the relative size of your organization against your colleagues.



- Yes, and it generates over \$1M in annual revenues
- Yes, and it generates \$500K-\$1M in annual revenues
- Yes, and it generates \$250K-\$500K in annual revenues
- Yes, and it generates less than \$250K in annual revenues
- No, our institution does not have a noncredit program

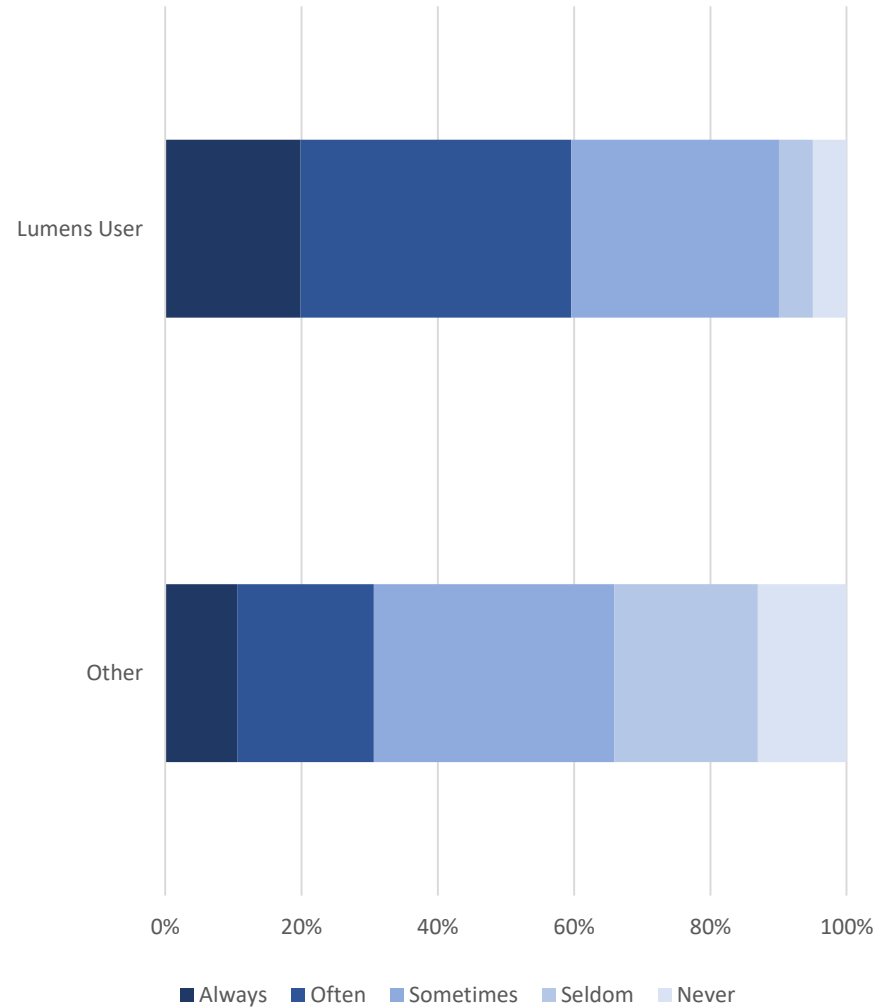
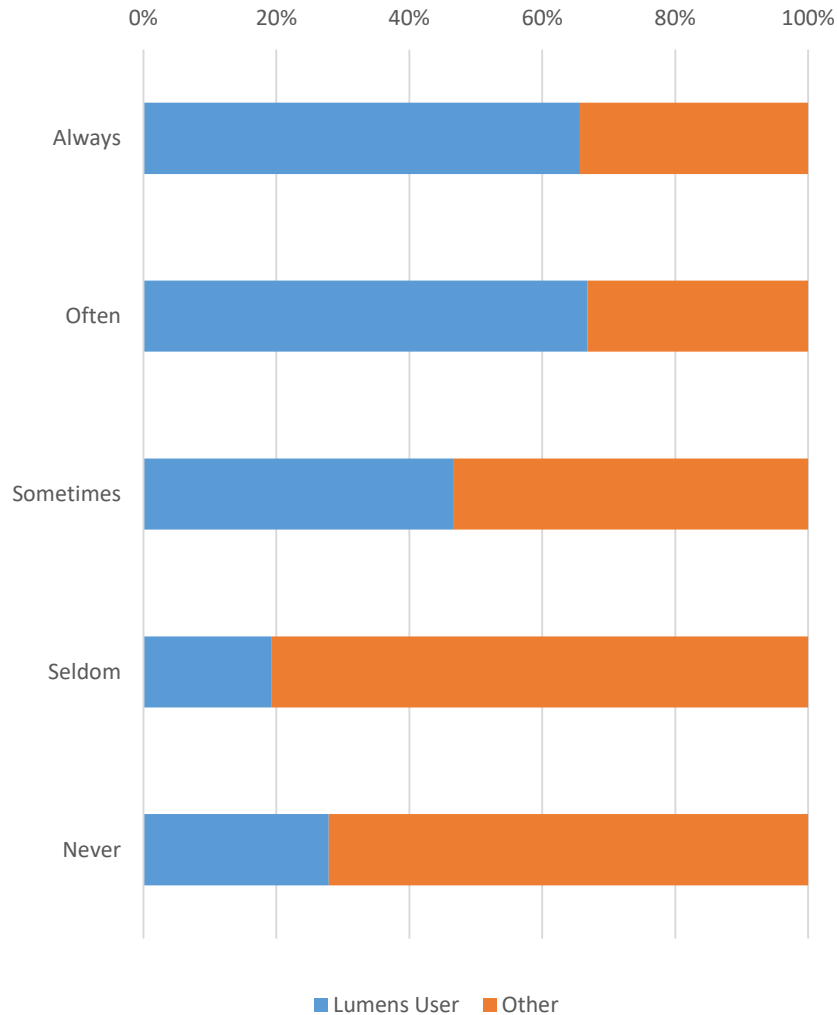
Data Collection

Do you have the ability to collect data, such as critical programming, marketing, registration and contract sales data?



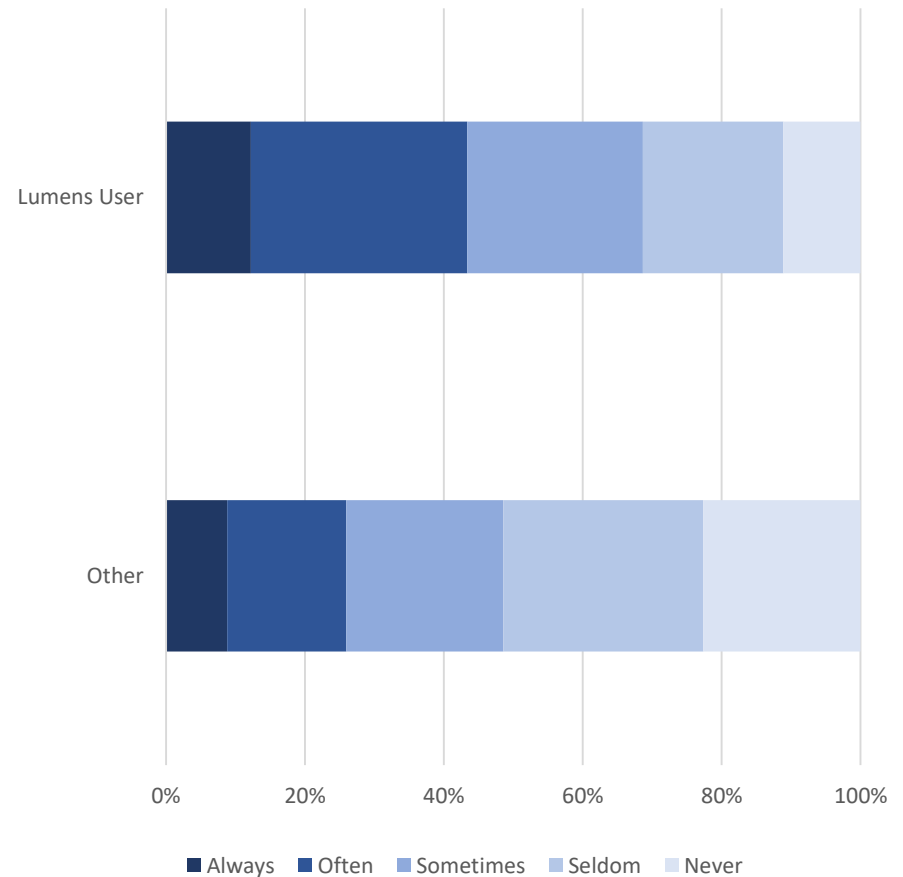
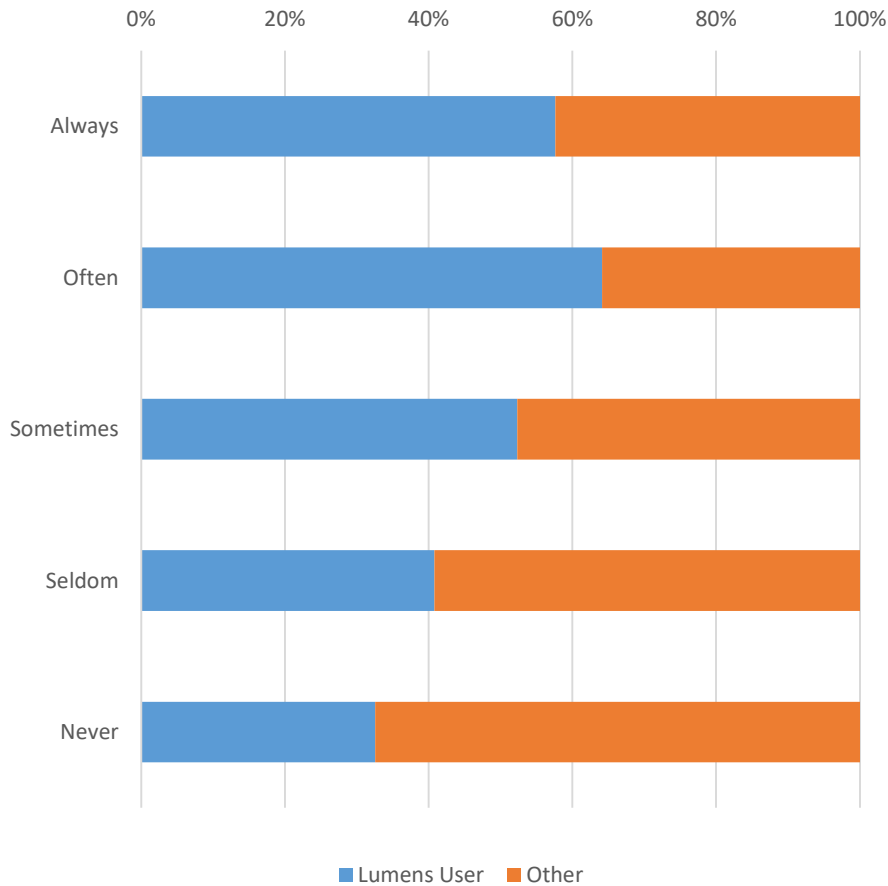
Data Collection

Can you access all of your data and analyze it with ease?

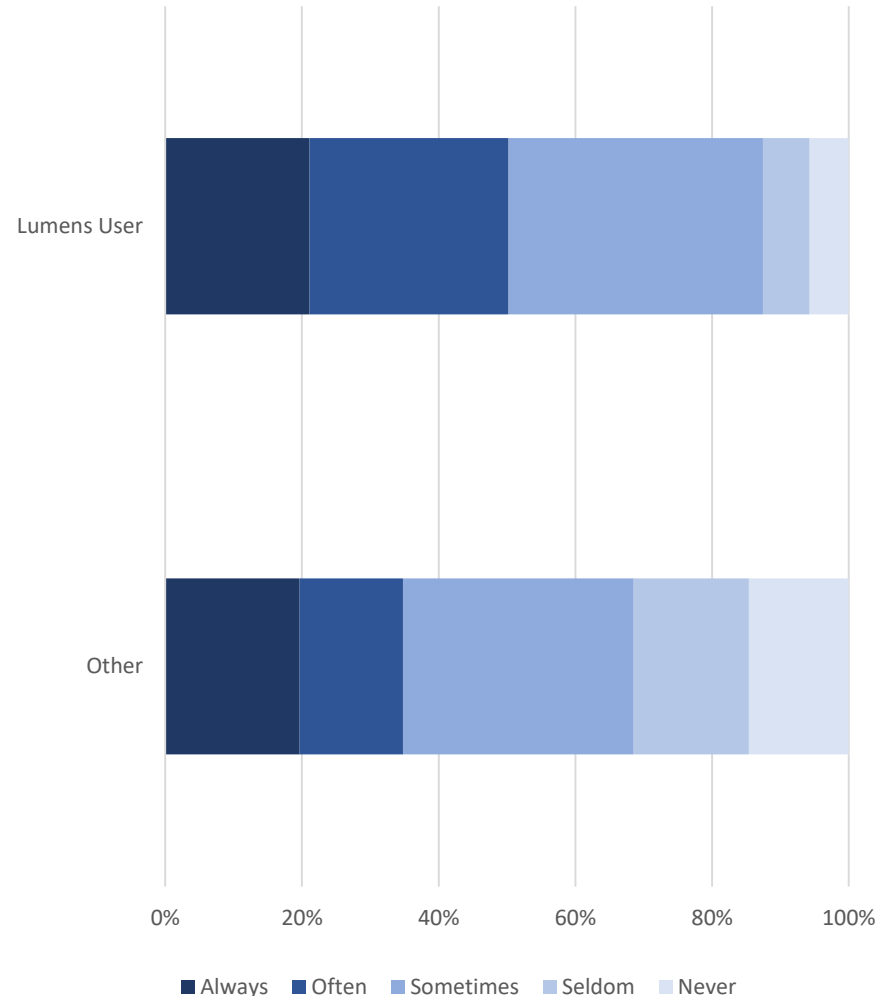
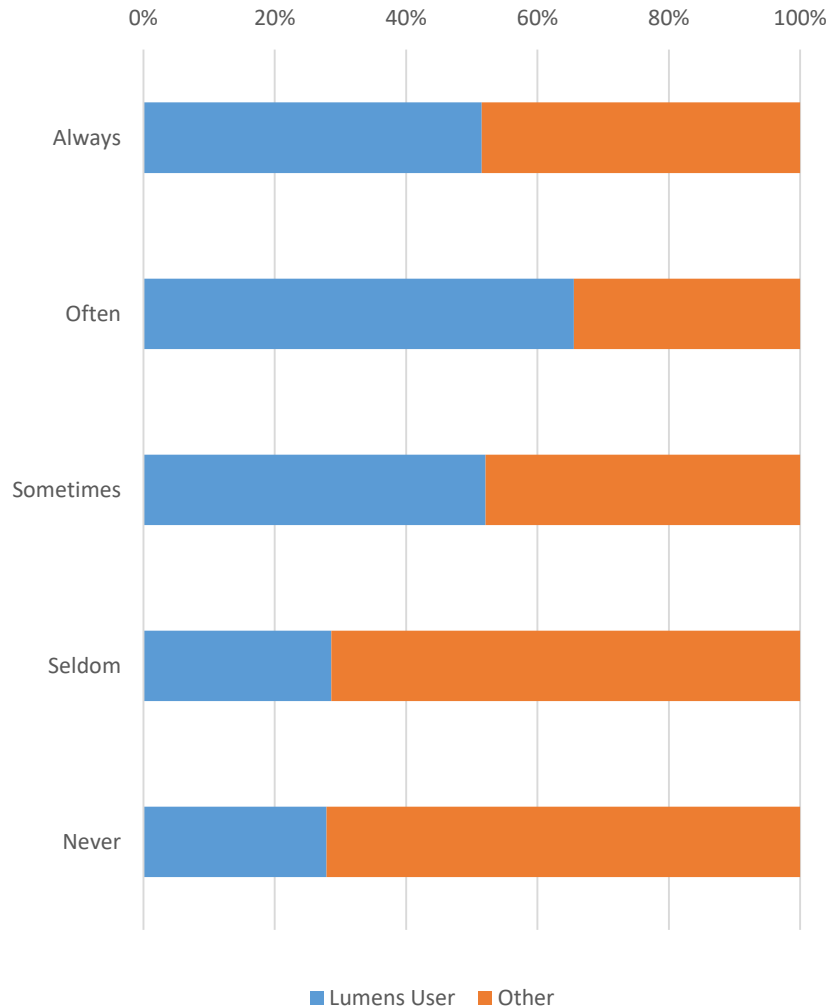


Reports

Can you access reports that reveal key performance indicators, such as staff productivity, student repeat rate, operating margin and net income?

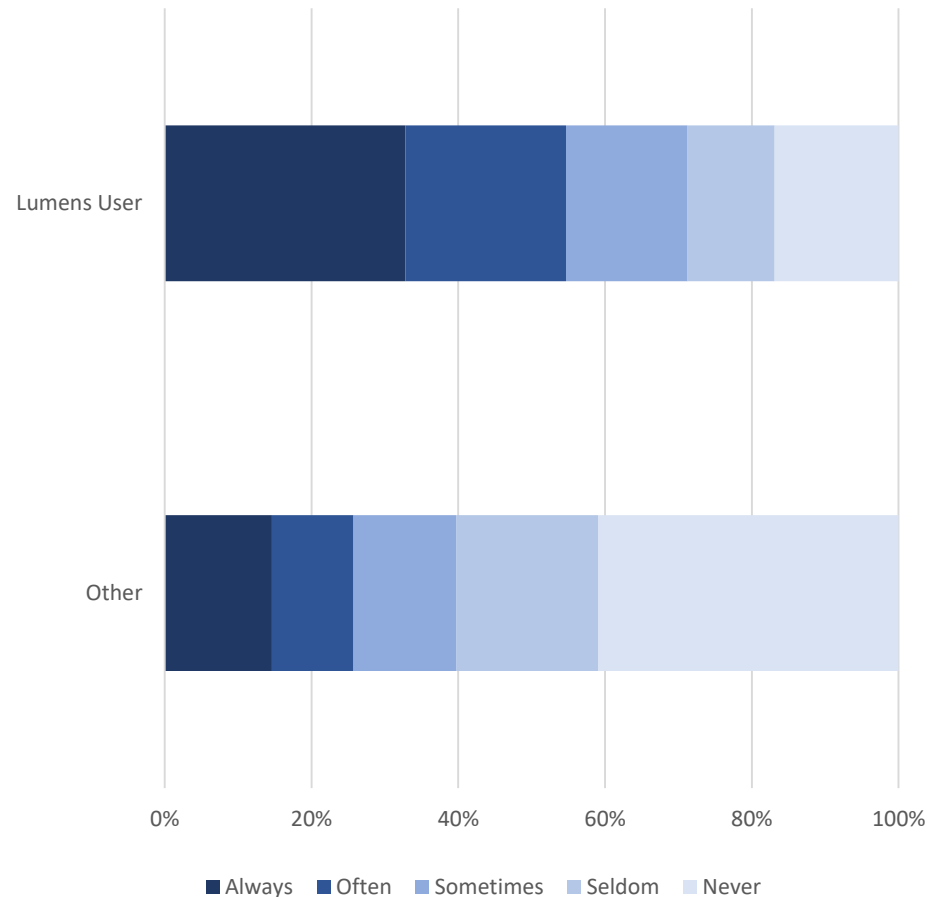
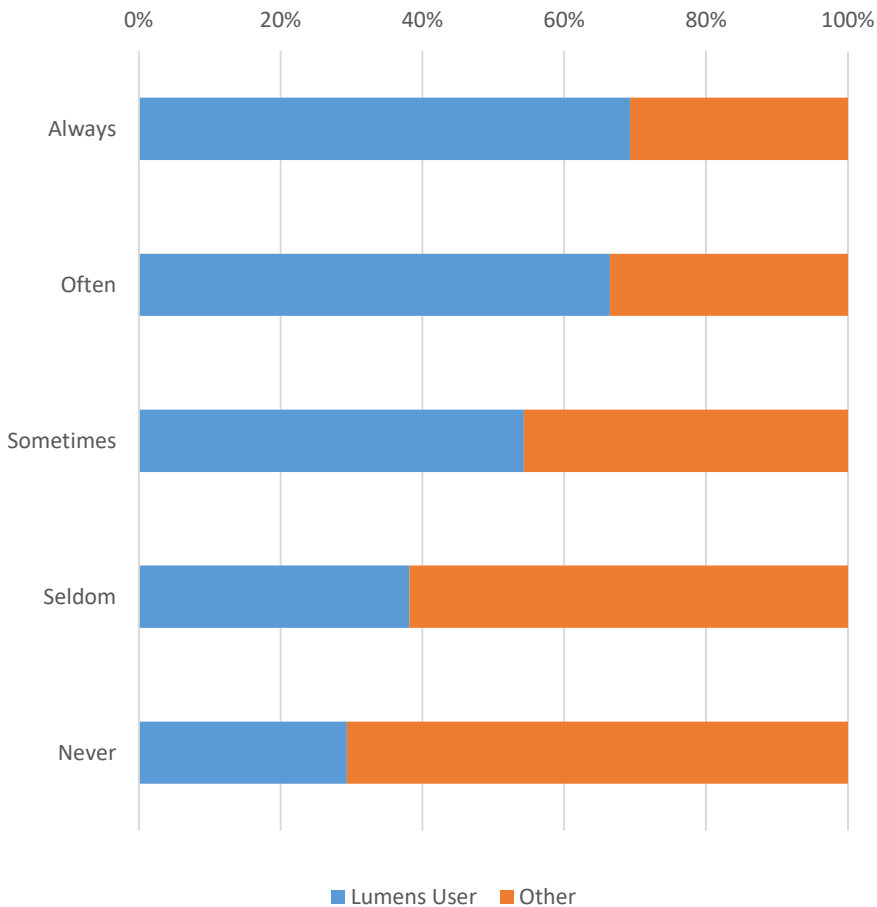


Can you customize and build your own individual reports?



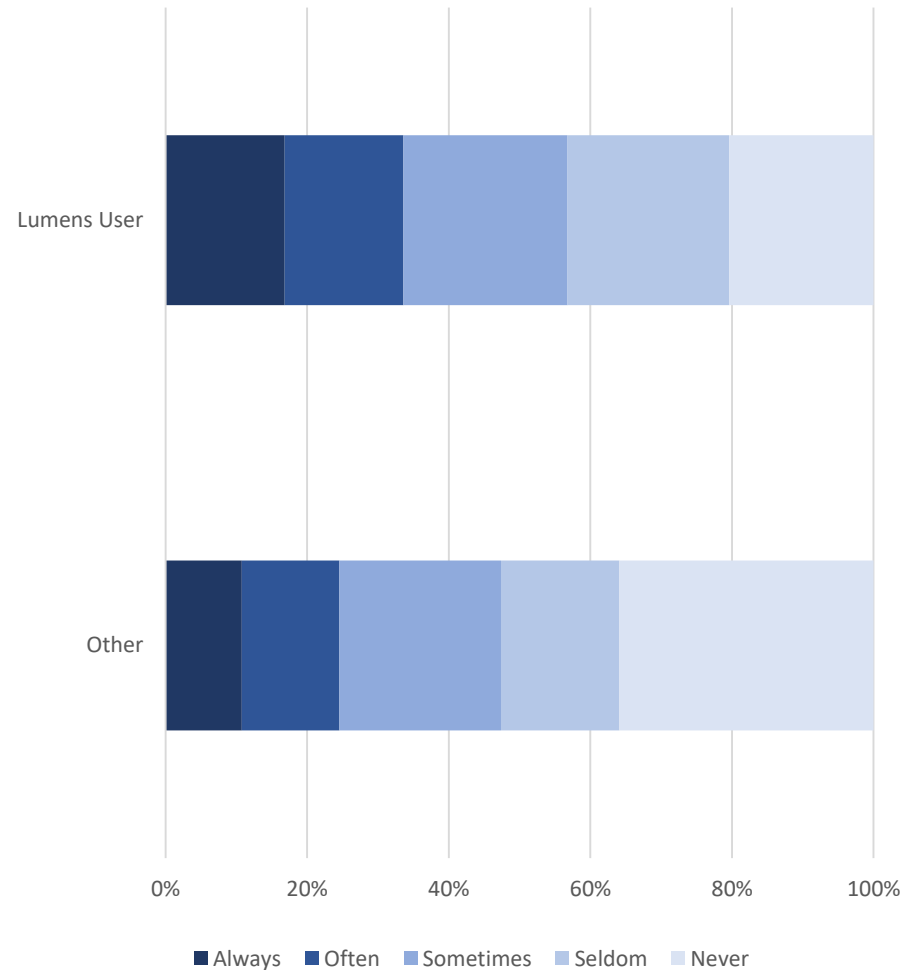
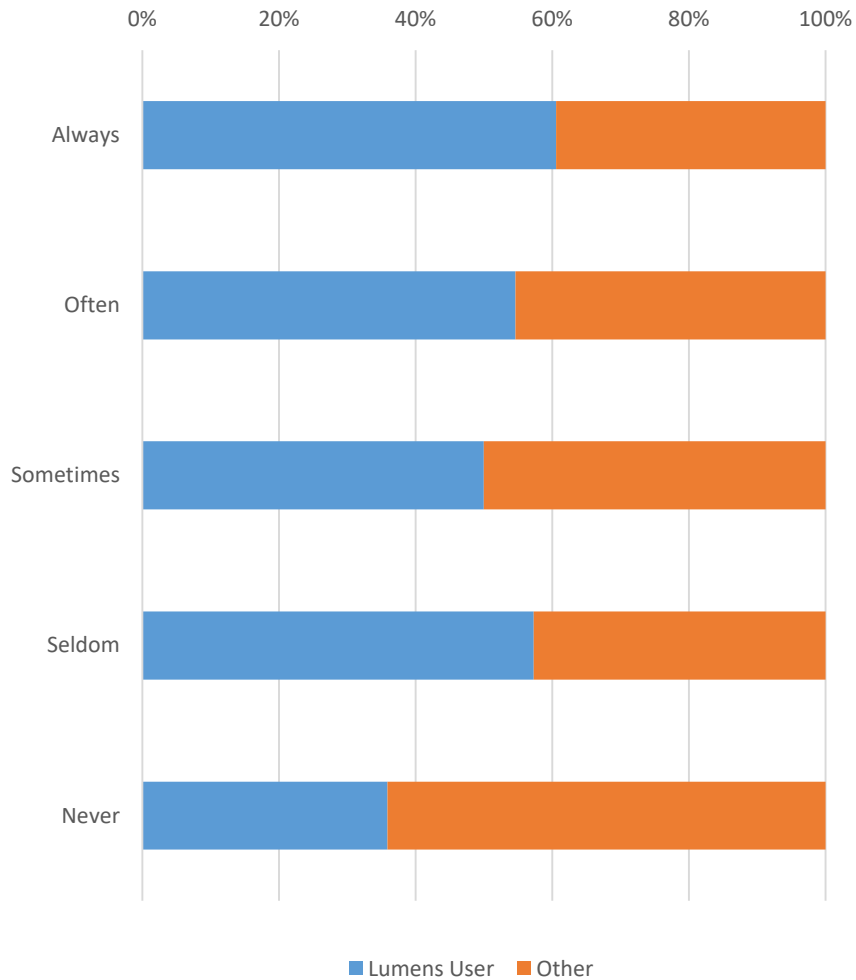
Dashboards

Do you have dashboards that provide a real-time overview of your program?



Predictive Analysis

Can you run predictive analysis (i.e. budget)?



Next Steps

- To learn more about collecting, analyzing and reporting on data to make informed data-driven decisions, please visit –

[Augusoft.net/Data](https://www.augusoft.net/Data)

- For more information on taking your program to the next step, please read the white paper –

[Augusoft.net/EnhancingValue](https://www.augusoft.net/EnhancingValue)