

Augusoft Lumens® Business-to-Business Module

Augusoft®

Augusoft® develops and maintains Lumens® - the first cloud-based (SaaS) enrollment management system designed for the continuing education industry.

“Lumens is the only software I have seen that addresses all the features and functionality a corporate education program needs and incorporates LERN best-practices to run a successful contract/customized training business.”

Greg Marsello
Vice President of Development
LERN



For more information about other Augusoft services, please visit: augusoft.net/products-services

Augusoft delivers a module to manage your contract education program. Lumens Business-to-Business (B2B) provides continuing education and corporate education programs the ability to offer open enrollment, customized/contract training (CT) and workforce development solutions and track student progress from start to finish. Benefit from added efficiency, streamlined business processes and best-practice features, which assist your program in building new partnerships. Gain cross-functional relationships with internal departments, community businesses, industries and state agencies while providing the service of educating today's workforce.

Corporate Education Products

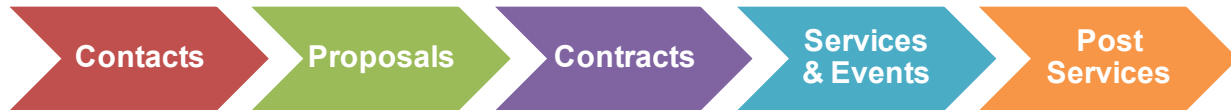
Augusoft created the Lumens B2B module so you can manage your CT department processes from proposal stage through completion and invoicing. With Augusoft's flagship product, Lumens Professional (PRO), you have the power to run an entire open enrollment and corporate education business.

Features and Functionality Staff User Privileges

Your program staff can easily:

- Build corporate client profiles and corporate classes visible only to program staff and client's staff.
- Associate a student with a specific/unique corporate client company (profile). Track student progress in both customized training and open enrollment programs. All progress tracked on one transcript. Build corporate education courses and classes specific to a corporate client.
- Clone open enrollment or corporate education classes for quick additions.
- Tailor access to class information for program staff and corporate client staff.
- Create reports and log conversation notes with corporate client staff.
- Collect and analyze data to drive better decisions.
- Track proposals and contracts to help determine your best customers.

B2B Module (Business Process Flow)



Corporate Client Access

Lumens is easy for corporate client staff to use for the following functions:

- Edit their corporate profile.
- Assign students to classes with just one click.
- View/print rosters and sign-in sheets.
- Manage courses and financial activity.

Proposal and Contract Management

The document editor in Lumens allows your staff to create customized proposals and contract documents to develop and manage business relationships with companies. This gives your staff the ability to incorporate the college's contract language, data and graphics while maintaining brand consistency. All documents and correspondence can be archived as necessary. Staff can also track contract status and monitor costs throughout the approval process.

Instructor Contracts

Instructors are associated with specific corporate contracts in Lumens making

it easier to process instructor payments.

The document editor feature allows staff to create more personalized contracts and documentation for instructors.

Vendor Management

Lumens associates vendors with specific contracts while capturing relevant information so staff can make payments to vendors. Using the document editor feature, staff can create purchase requests and other vendor correspondence.

Funding Source Management

Lumens will also associate funding source data (grants and state reimbursements) with contracts.

Workflow Monitoring/Logistics

Lumens serves as a tracking system to enable staff to monitor activity status related to executing a contract, payments made to instructors/vendors, and posting of payments from corporate clients. Staff create checklists with status indicators to monitor activity and manage logistics linked to a contract.

Accounts Receivable Management

Lumens gives your staff the ability to create customized and flexible payment plans by establishing the invoice cycle and payment due date for each contract. Staff can also generate invoices using the document editor. In addition, your staff are able to apply payments received from corporate clients to specific invoices or to their accounts receivable record.

Audit Trail

With Lumens, your staff can easily navigate between proposals, client contracts, instructor contracts, vendor contracts, and conversation notes for each contract; older contracts are also accessible as archives for each client.

Innovation Built on Best Practices

Augustsoft's reputation as an innovative industry leader in software development is the result of our deep product capabilities, industry experience and dedication to our customers. For more information about Augustsoft's products and services, visit augusoft.net or call (763) 331-8300.